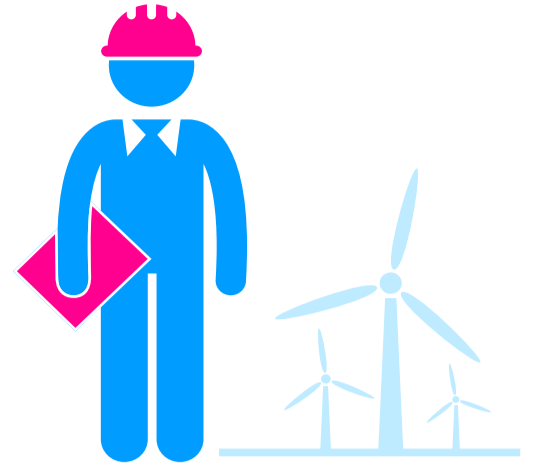


The Contractor Market Report

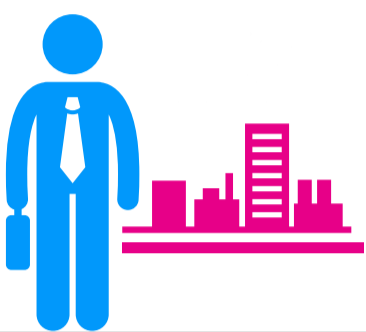
October 2018

Here we highlight the latest contractor market trends taken from REC's latest **Jobs Outlook Survey** that was carried out in October.



Agency worker demand

Over the next 3 months **85%** of end clients plan to **hold or increase** agency work numbers.



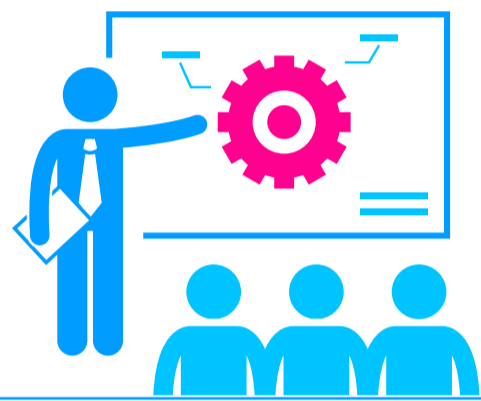
Over the next 4 - 12 months **81%** of end clients plan to **hold or increase** agency worker numbers.



Throughout October the two most important reasons for using agency staff was to help cover **peaks in demand** as well as **covering leave or absences**.



Medium sized businesses anticipate the biggest need for agency workers in the short-term.



Agency worker sector

The **three sectors** likely to see the **greatest demand** for agency staff over the **next 3 months** are...

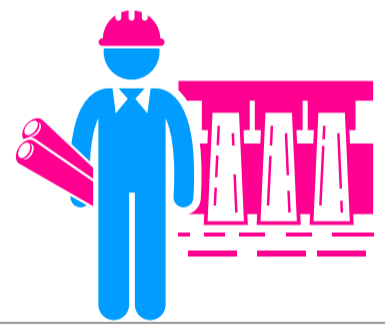
Technology



Hospitality



Industrial

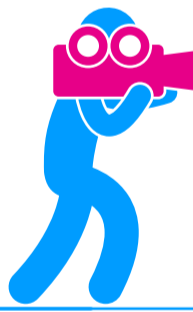


The **sectors** likely to experience a **skills shortage** for agency staff are...

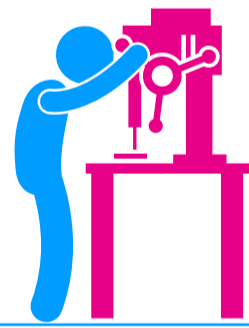
Drivers



Marketing, Media & Creative



Industrial



Recruitment agency trends

In October, the most popular recruitment channel used by temporary workers was **former employees & word of mouth** at **64%**. **Recruitment agencies / search firms** were also popular at **57%**.



76% of end clients are **satisfied with the service** provided by their recruitment agencies over the last 2 years.



78% of respondents cited an agency's **quality of service** to be the most important agency selection criterion. The **price/cost of workers** (**74%**) was also more important than **agency expertise in terms of regions and sectors covered** (**71%**).



For more information on how PayStream can help call,
0161 929 6000
newbusiness@paystream.co.uk www.paystream.co.uk

PayStream*
Makes Perfect Sense...